Message Text

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67

ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/CAGNE/CLOUSTAUNAU APPROVED BY EB/OCA/CM/LKLIEFORTH COM/CAGNE/PHALE

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FM SECSTATE WASHDC

TO AMEMBASSY AMMAN PRIORITY

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E.O. 11652: N/A

TAGS: BEXP, JO

SUBJECT: MAJOR PROJECT/PRIVATE TRADE OPPORTUNITY - CRUSHING PLANT

REF: AMMAN 10033

- 1. CAGNE CONTACTED SEVERAL COMPANIES REGARDING SUBJECT PROJECT INCLUDING TWO FIRMS MENTIONED PARA 4, REFTEL. TWO COMPANIES, DRAVO CORP AND BARBER-GREENE CO., WELL QUALIFIED AND VERY INTERESTED. A THIRD COMPANY HAS NOT YET RESPONDED.
- 2. DRAVO IS SENDING CABLE TO COMMERCIAL ATTACHE FOR RAJAH AL-AMINE, MANAGING DIRECTOR, JORDAN PUBLIC MINING COMPANY, EXPRESSING INTEREST AND BRIEF DESCRIPTION OF CAPABILITY. BARBER-GREENE HAS MAN IN NEAR EAST WHO WILL GET IN TOUCH WITH EMBASSY, PROBABLY BY END OF WEEK.
- 3. IN DISCUSSING PROJECT WITH COMPANIES, ASSUMPTION HAS BEEN MADE THAT QUOTE AGGREGATES UNQUOTE REFERS TO ROADBUILDING AGGREGATES, I.E. SAND, GRAVEL, ETC., NOT MINERAL ORES. REQUEST EMBASSY CONFIRM.

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4. ALSO REQUEST EMBASSY CONFIRM CONTACT BY BOTH COMPANIES.

CAGNE WILL KEEP EMBASSY INFORMED OF NEW DEVELOPMENTS AT THIS END BUT DOES NOT INTEND TO CONTACT MORE COMPANIES UNLESS ONE OR BOTH OF THESE BACK DOWN.

5. H.K. FERGUSON, THIRD COMPANY REFERRED TO PARA 1 HAS SENT CABLE DIRECTLY TO AL-AMINE EXPRESSING INTEREST AND REQUESTING TERMS OF REFERENCE. KISSINGER

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Message Attributes

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